

Sun Pharmaceuticals | SUNP IN

Price: ₹821

Surprise checks shouldn't really surprise

The USFDA is conducting a surprise inspection at Sun's Halol plant. While an inspection in 2014 was expected, the timing of it is slightly earlier than anticipated. As per FDA guidelines, if the plant goes beyond inspection for >2 years it becomes eligible for an audit and since the plant was last inspected in Sep '12, an inspection was around the corner. At this stage though the problems are not in the public domain, we are comfortable with Sun's ability to handle manufacturing/regulatory issues with respect to developed markets.

- Halol facility undergoing a surprise check by USFDA:** Newswires have reported that Sun Pharma's Halol facility is undergoing a surprise inspection since Monday by a team of 5 FDA inspectors. According to the news articles, FDA inspectors in two teams are auditing the injectables as well as oral solids units, with one team focusing on manufacturing processes and other auditing quality control and assurance departments.
- Background on Halol:** Halol unit is the biggest contributor to US (ex-Taro). Of the 10 FDA-approved formulation manufacturing sites, 2 are based in India, of which Halol is the biggest. In the past few months there have been product recalls of venlafaxine hydrochloride (40,000 bottles of XR tablets in Jul '14 as did not meet the drug release dissolution specifications), Gemcitabine (200 vials due to a lack of assurance of sterility) and Metformin XR (2,528 bottles when a customer complained that one of the bottles contained tablets of epilepsy drug Gabapentin).
- Background on surprise inspection in India:** India being the 2nd largest generics supplier to the US, the FDA scrutiny has gone up in recent years. The new GDUFA rules said that the FDA conduct similar number of inspections in both US & foreign facilities. In 2013, FDA increased its staff from 12 to 19 and also planned to conduct surprise checks. Earlier, FDA's inspections of Indian pharma plants had always been with prior notice. The surprise checks were considered because of instances of fabrication of documents and human error in Indian manufacturing units. According to Bloomberg, FDA had also conducted a surprise visit to Ranbaxy's Toansa facility in January.
- Was the FDA inspection a complete surprise?** While we had expected an inspection in 2014, the timing of it was slightly earlier than anticipated. As per FDA guidelines, if the plant goes beyond inspection for >2 years it becomes eligible for an audit and since the plant was last inspected in Sep '12, an inspection was around the corner. In our view, what may have lead to an earlier than expected inspection besides the product recall was the Karkhadi plant warning letter (May '14) which had asked the company to expand its "internal review to any other facilities involved in, or affected by, inaccurate data reporting."
- What next - assuming a Form 483: For Sun:** Historically Halol plant has not fallen afoul of the regulatory agencies. Assuming a worst-case that FDA does issue a Form 483, we would expect a negative impact on revenue as well as margins as the leverage of Halol plant to the overall profitability is high. At this stage though the problems are not in the public domain, we are comfortable with Sun's ability to handle manufacturing/regulatory issues with respect to developed markets. **For Indian pharma:** Going forward, we believe that FDA may continue with surprise checks at Indian pharma facilities. The FDA and its Indian counterpart had reached an agreement in Feb whereby the latter would be kept in the loop and also join inspections as observers. However, it doesn't allow the Indian regulator to inform the

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company in advance of the FDA's inspection plans in order to retain the surprise element of such inspections. We believe this may actually benefit a company like Sun which has demonstrated a good regulatory track record vis-a-vis some of its peers.

Exhibit 1. US FDA inspections for major Indian Pharma companies since Jan '13

Company	Facility	Date	Action
Sun Pharma	R.C. Patel estate, Baroda	Nov '13	483 issued
	Tandalja, Baroda	Nov '13	No 483s issued
	Karkhadi, Baroda	Nov '13	Import Alert issued
Dr Reddy's	Princeton, NJ	Dec '13	No 483s issued
Cadila	Moraiya, Ahmedabad	Aug '13	483 issued
	Baroda	Mar '13	483 issued
Cipla	Verna, Goa	Sep '13	No 483s issued
	Verna, Goa	May '13	483 issued
	Pithampur, Dhar	Feb - Mar '13	483 issued
Lupin	Verna, Goa	May '13	No 483s issued
	Baroda	Jan '13	No 483s issued
Torrent	Indrad, Gujarat	Jul '13	483 issued
	Bhat, Gujarat	Mar '13	483 issued
Ipca	Pithampur, Dhar	Apr '13	483 issued
Glenmark	Indore	Oct '13	483 issued
	Goa	Sep '13	483 issued
	Goa	Jul '13	483 issued
Ranbaxy	Taonsa	Jan '13	Import Alert issued
	Mohali	Dec '12	Import Alert issued
Aurobindo	Unit I, Hyd	Nov '13	No 483s issued
	Unit V, Hyd	Oct '13	No 483s issued
	Unit XII, Hyd	Aug '13	No 483s issued
	Research centre, Hyd	Jul '13	No 483s issued
Alembic	Unit I Panchmahal	Apr '13	483 issued
	Unit II Panchmahal	Apr '13	483 issued
	API Unit III, Baroda	Apr '13	483 issued
Indoco	Plant II & III, Goa	Aug '13	483 issued
Unichem	Dhar	Apr '13	483 issued
Divi's/ Natco/ Biocon	No inspections since Jan '13		

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